IntraSoft Technologies Limited



Investor Presentation 13th February, 2024

BSE: 533181, NSE: ISFT

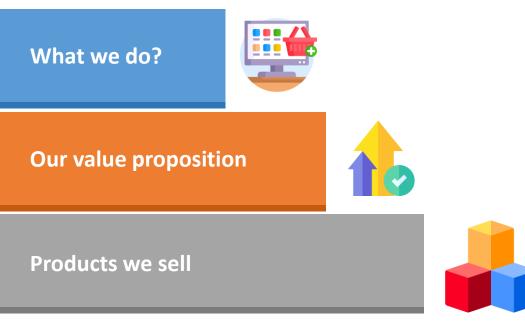






E-Commerce Subsidiary of IntraSoft Technologies Ltd

We are an Amazon Retailer



- ✓ We are amongst the top 300 e-commerce retailers on the Amazon US marketplace[#]
- We enable small and medium businesses (our brand partners) in the US to sell their products on Amazon
- ✓ We sell 150,000 + products across all major categories – home & kitchen, garden & outdoor, tools & more

Source(s): #Marketplace Pulse

Our Business Model

Our end-to-end solution enables brand partners to grow their business on Amazon without the need for dedicated resources



Our Platform Features





Financial Performance of IntraSoft Technologies Limited



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Profit & Loss			
	Quarter Er		
Particulars	Dec-23	Dec-22	
	₹ (In L	₹ (In Lakhs)	
Revenue From Operations	12,299.38	12,243.98	
Cost of Goods Sold	7,702.84	7,590.56	
Gross Profit	4,596.54	4,653.42	
Shipping and Handling Expenses	1,786.10	1,645.07	
Sales & Marketing Expenses	1,747.57	1,628.72	
Employee Benefit Expense	318.49	635.59	
Other Expenses	247.51	287.95	
Earnings From Operations	496.87	456.09	
Other Income (Net)	158.89	121.84	
Earnings Before Interest, Tax, Depreciation & Amortization	655.76	577.93	
Depreciation & Amortization	24.22	26.99	
Earnings Before Interest & Tax	631.54	550.94	
Finance Costs	286.15	232.60	
Profit Before Tax (PBT)	345.39	318.34	
Tax Expense	123.80	143.88	
Profit After Tax (PAT)	221.59	174.46	



Unaudited Consolidated Statement of Assets & Liabilities			
Particulars	As at	As at	
	Dec – 23	Dec - 22	
ASSETS	₹ (In Lakhs)		
Non-current assets			
Property, plant and equipment	1,346.23	1,444.04	
Other intangible assets	6.61	6.10	
Other intangible assets under Development	17,322.12	14,809.20	
Financial assets			
(i) Investments	1,433.25	1,858.18	
(ii) Other financial assets	3.76	3.61	
Deferred tax assets (net)	1,795.74	1,860.76	
Non-current tax assets	24.53	26.42	
Other non-current assets	46.54	49.21	
	21,978.78	20,057.52	
Current assets			
nventories	8,813.41	8,830.86	
Financial assets			
(i) Investments	6,606.93	6,201.86	
(ii) Trade receivables	395.15	229.77	
(iii) Cash and cash equivalents	201.36	290.40	
(iv) Other bank balances	102.98	103.48	
v) Other financial assets	0.51	0.00	
Current tax assets	30.62	23.80	
Other current assets	121.68	133.23	
	16,272.64	15,813.40	
TOTAL ASSETS	38,251.42	35,870.92	



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities			
Particulars	As at	As at	
	Dec - 23	Dec - 22	
EQUITY AND LIABILITIES	₹ (In Lakhs)		
Equity			
Equity share capital	1,473.17	1,473.17	
Other equity	17,227.04	16,234.82	
	18,700.21	17,707.99	
Liabilities			
Non-current liabilities			
Financial liabilities:			
(i) Borrowings	13,996.31	13,121.15	
(ii) Other Financial Liabilities	2.95	0.00	
Provisions	168.72	170.29	
Deferred tax liabilities (net)	1,473.74	1,286.77	
Other non-current liabilities	94.00	96.00	
	15,735.72	14,674.21	
Current liabilities			
Financial liabilities			
(i) Borrowings	856.07	850.98	
(ii) Trade payables	1,937.84	1,890.31	
(iii) Other Financial liabilities	967.31	310.75	
Other current liabilities	51.31	429.25	
Provisions	0.95	7.43	
current tax liabilities	2.01	0.00	
	3,815.49	3,488.72	
TOTAL EQUITY AND LIABILITIES	38,251.42	35,870.92	



IntraSoft Technologies Ltd

For Further Information, Please Contact

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