

IntraSoft Technologies Limited



Investor Presentation
13th August, 2022

BSE: 533181, NSE: ISFT



123Stores

123Stores

E-Commerce Subsidiary of IntraSoft
Technologies Ltd

We are an Amazon Retailer

What we do?



Our value proposition



Products we sell



- ✓ We are amongst the top 300 e-commerce retailers on the Amazon US marketplace[#]
- ✓ We enable small and medium businesses (our brand partners) in the US to sell their products on Amazon
- ✓ We sell 150,000 + products across all major categories – home & kitchen, garden & outdoor, tools & more

Source(s): [#]Marketplace Pulse

Our Business Model

Our end-to-end solution enables brand partners to grow their business on Amazon without the need for dedicated resources

amazon

Premium seller on Amazon US with 96% Life-time rating

Customers

We service millions of marketplace customers

Marketplace management

Brand/Supplier Management

123Stores

Technology and Infrastructure

Customer support

Supply Chain Management

Brand Partners

We have a wide network of 300+ brand partners

Logistics Partners

We have partnered with leading logistic companies – UPS and Fedex for fast and accurate order fulfillment

Our Platform Features





Financial Performance Of IntraSoft Technologies Ltd



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Profit & Loss

Particulars	Quarter Ended	
	Jun-22	Jun-21
	₹ (In Lakhs)	
Revenue From Operations	10,675.68	10,338.53
Cost of Goods Sold (Incl. Shipping)	8,046.12	7,866.23
Gross Profit	2,629.56	2,472.30
Sales & Marketing Expenses	1,421.89	1,434.00
Employee Benefit Expense	509.16	432.14
General & Administrative Expenses	388.89	293.9
Earnings From Operations	309.62	312.26
Other Income (Net)	42.05	116.49
Earnings Before Interest, Tax, Depreciation & Amortization	351.67	428.75
Depreciation & Amortization	29.29	34.68
Earnings Before Interest & Tax	322.38	394.07
Finance Costs	116.04	88.15
Profit Before Tax (PBT)	206.34	305.92
Tax Expense	40.85	15.09
Profit After Tax (PAT)	165.49	290.83



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities

Particulars	As at	As at
	Jun – 22	Jun – 21
ASSETS	₹ (In Lakhs)	
Non-current assets		
Property, plant and equipment	1,458.52	1,506.45
Right of use assets	0.00	0.36
Other intangible assets	6.51	8.53
Other intangible assets under Development	12,181.24	7,393.27
Financial assets		
(i) Investments	637.79	546.01
(ii) Loan	0.00	3.47
(iii) Other financial assets	3.61	0.00
Deferred tax assets (net)	1,926.84	1,946.46
Income tax assets (net)	22.36	37.85
Other non-current assets	69.49	121.93
	16,306.36	11,564.33
Current assets		
Inventories	8,841.91	9,547.05
Financial assets		
(i) Investments	6,811.81	6,991.03
(ii) Trade receivables	316.33	243.75
(iii) Cash and cash equivalents	902.58	832.13
(iv) Other bank balances	54.65	83.66
(v) Loans	152.18	0.50
Income tax assets (net)	6.32	0.00
Other current assets	180.73	185.43
	17,266.51	17,883.55
TOTAL ASSETS	33,572.87	29,447.88



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities

Particulars	As at	As at
	Jun – 22	Jun – 21
EQUITY AND LIABILITIES	₹ (In Lakhs)	
Equity		
Equity share capital	1,473.17	1,473.17
Other equity	15,619.01	14,247.44
	17,092.18	15,720.61
Liabilities		
Non-current liabilities		
Financial liabilities:		
(i) Borrowings	11,767.18	10,057.87
(ii) Other Financial liabilities	0.00	2.01
Provisions	155.66	143.29
Deferred tax liabilities (net)	1,134.74	103.17
Other non-current liabilities	97.00	99.00
	13,154.58	10,405.34
Current liabilities		
Financial liabilities		
(i) Borrowings	512.96	0.00
(ii) Trade payables	2,104.79	2,621.63
(iii) Lease Liability	0.00	0.45
(iv) Other Financial liabilities	280.15	255.59
Other current liabilities	422.20	416.07
Provisions	6.01	6.16
Income tax liabilities (net)	0.00	22.03
	3,326.11	3,321.93
TOTAL EQUITY AND LIABILITIES	33,572.87	29,447.88



IntraSoft Technologies Ltd

For Further Information, Please Contact

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